

annual²⁰¹⁹ report

ILT & ILT FOUNDATION



ANNUAL GENERAL MEETING

Elmwood Garden

Wednesday 28 August 2019 at 5.30pm

From the Board Chair & Chief Executive

It is our pleasure to present the ILT (Group) Annual Report for the financial year ended 31 March 2019.

ILT belongs to you, the people of Invercargill. This concept of community ownership is both the ILT's uniqueness and its reason for being – with direct accountability back to its owners, the residents of our city. More than ever, there is an increasing appreciation around the globe for the benefits community organisations such as ours deliver.

Our Vision: A vibrant Invercargill

Our Purpose: For our community



Chris Ramsay, Chief Executive Officer
and Alan Dennis, President

For our community – Mo tō tātou hāpori

With significant changes on the horizon for our city, the time was right to refocus our strategic plan. Completion of a comprehensive strategic review has provided us with an exciting blueprint for the next five years. We identified our core values. What the community sees now is illustrative of us living and breathing those every day across all facets of our organisation.

Our board, executive and management teams have all played an integral role in contributing to, and delivering on, the overall strategy. After all, the accomplishments you are about to read in the subsequent pages of this annual report don't simply happen. Each stem from dedicated effort and an unwavering commitment to the ongoing success of our organisation.



FAMILY

A belief that honesty is always the best policy. Being trustworthy and patient and taking personal responsibility. Caring for one another.



MANAAKITANGA

'To care for a person's mana'. It is the epitome of hospitality, and welcoming guests as family. It is also about integrity, trust, sincerity and equity.



TRUST

Honesty, integrity, doing what you say you will do and others knowing they can rely on you to do it.



EXCELLENCE

Striving to excel in every aspect of our business and approaching every challenge with a determination to succeed.



DYNAMISM

Approaching every undertaking with enthusiasm, energy and drive.

\$8.4 MILLION given back to the Community



527 Donations

to Non-profit
Organisations



39,512

Swimming
Lessons



281 Scholarships

in Education, Sports
and Arts



66

Community Care
Organisations



73 Defibrillators

in the community
were updated



ILT Executive Management Team

Greg McElhinney – Operations Manager, Nikki Buckley – Events & Corporate Sales Manager, Neil Affleck – Financial Controller, Chris Ramsay – Chief Executive Officer, Angee Shand – Marketing & Sales Manager, Terry Laidlaw – Purchasing & Off Premise Manager.

Group Financial Performance for the year ended 31 March 2019

The consolidated group consists of:

- Invercargill Licensing Trust
- ILT Foundation
- The equity accounted value of the Invercargill Licensing Trust's investment in DB South Island Brewery Ltd

The ILT Group achieved a surplus, after tax, of \$8,119 million. Despite the surplus being lower than the previous year's result the Group continued to provide a high level of grants totalling \$8.399 million to local community organisations.

ILT (Group) Net After-Tax Profit

	2019 (\$)	2018 (\$)
Invercargill Licensing Trust (Parent)	2,951,000	4,897,000
Change in Value of Associate Company	27,000	(30,000)
ILT Foundation	5,141,000	5,048,000
Consolidated (Group) Surplus after Tax	8,119,000	9,915,000
Less Grants Allocated	(8,399,000)	(8,318,000)
Net Surplus (Deficit) for the year	(280,000)	1,597,000

Overview

- The Invercargill Licensing Trust recorded a lower level of profit after tax for the year, before the allocation of grants, of \$2,951,000, compared to last year's result of \$4,897,000. This was due primarily to the write-off of some inner city building assets which were demolished to make way for the construction of a new Hotel.
- Value of Associated Company: The value of the Trust's investment in DB South Island Brewery Ltd increased by \$27,000 (compared to a \$30,000 decrease recorded last year) due primarily to the timing of profit distributions which affects the net tangible asset value included in the Group financial statements.
- The ILT Foundation achieved a small increase in profit to a total of \$5.141 million (up from \$5.048 million last year) due to a small increase in sales and a decrease in operating expenses.
- The level of grants made to the community for the year totalled \$8.399 million compared to \$8.318 million last year.

Invercargill Licensing Trust (Parent) Financial Performance

The pre-tax operating surplus is \$3.592 million. This is much lower than last year's result of \$6.482 million due to the write-off of some inner city building assets valued at \$2.458 million due to their demolition to make way for a new Hotel. A higher level of project maintenance work was also incurred relating to the exterior refurbishment of the Kelvin Hotel and the refurbishment of rooms at the Ascot Park Hotel.

After excluding these two factors from the year's result the underlying pre-tax surpluses are \$6.670 million in 2019 and \$6.482 million in 2018 - an increase of \$188,000 or 2.9%. The main factors contributing to this result were:

Total sales for the year were \$92.0 million, an increase by 1.0% over last year's total of \$91.1 million. Our bar, restaurant and accommodation sales increased by \$600,000 or 1.7% and our bottlestore/liquor distribution sales increased by \$300,000 or 0.5%. These sales results included the effect of lower comparative sales because of the closure of two businesses at the end of December 2018, The Kiln Restaurant and Bar and the Barluca Night Club.

Total Operating expenses, excluding the buildings value write-off of \$2.458 million, were \$1.057 million or 3.1% higher, a reasonably good result given inflationary and wage rate increases that were incurred during the year.

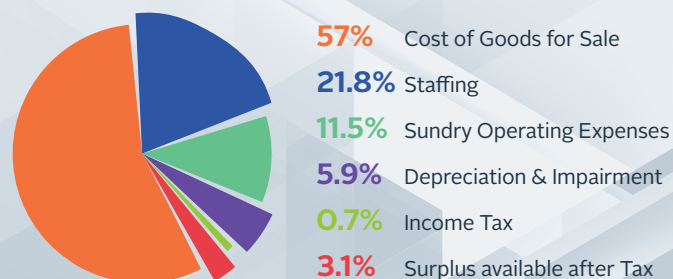
Financial Strength

The Trust's financial position remains very strong with a low level of term debt and total assets of \$96.2 million. These assets include substantial cash reserves which will be applied towards the construction costs of the new Hotel that is planned for the inner city.

- Equity has decreased by \$0.4 million to a total of \$81.7 million.
- Grants of \$3.348 million were allocated, slightly higher than last year's total of \$3.247 million.

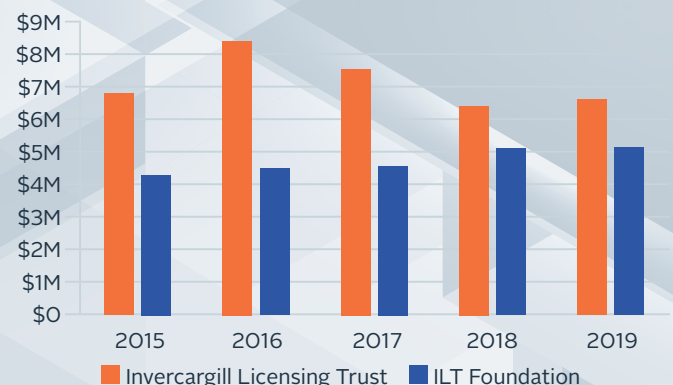
Income Distribution

How each dollar of Invercargill Licensing Trust income is distributed



Operating Profit

Operating Profit over the last five years before deducting taxation, extraordinary items and grants.



Investing in the Future

We remain steadfast in our long-standing approach to reinvest in our existing portfolio of commercial enterprises.

Retaining a budget for capital expenditure at a significant level reflects our commitment to enhancing our businesses.

The more significant projects have included the relaunch of Level One at the Kelvin Hotel following an extensive refurbishment and the \$2m redevelopment of the Homestead Avenal which is due for completion in November.

Inspired by the constantly evolving nature of the hospitality industry both nationally and internationally, it's our intent to initiate innovative

alternatives on the local scene. Our quest to establish a unique container bar in Wachner Place is testament to our drive to create a more vibrant Invercargill and we will continue to proactively challenge the status quo as we explore new opportunities.



Level One Bar, Kelvin Hotel

ILT Foundation

The ILT Foundation's key purpose is to distribute grants generated from its 163 gaming machines, located within ten ILT venues, to benefit the community of Invercargill.

The ILT Foundation is now in its 13th year of operation, set up in 2006, by the ILT. Since inception \$65 million has been redistributed across our community, to a variety of non-profit organisations, charitable trusts, including health and welfare agencies, education, arts and amateur sports.

The ILT Foundation's scholarship programme includes Arts/Cultural, NZ representative scholarships, as well as a number of Tertiary and Trade scholarships.

The ILT Foundation's lean organisational structure is designed to ensure the greatest level of grants are returned to our community.

Recognising gaming as a sensitive product, the ILT Foundation is very aware of its social responsibility and is committed to providing safe and enjoyable gaming venues. The ILT Foundation works together with the ILT venues to ensure gambling harm is minimised.

The ILT Foundation continues to be one of the highest performing gaming trusts in New Zealand with a high level of grants returned to the community, along with our proactive approach and commitment to gambling host responsibility.



Lisa-Maree Fleck
Manager
ILT Foundation

50%
Grant
Distribution
minimum
requirement 40%

221
Organisations
received funding

Over
\$5
MILLION
funding back to
the community

For more information on the ILT Foundation, visit www.iltfoundation.org.nz

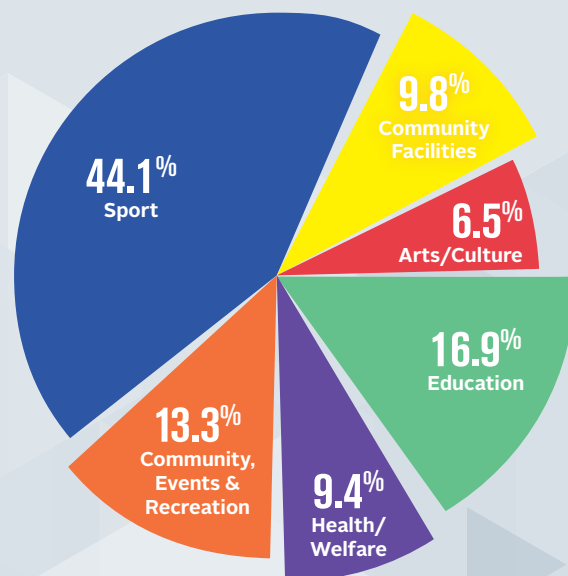
Supporting our Community

The most noticeable investment we make each year is undoubtedly the millions of dollars we grant back to our community.

Over 400 organisations across a diverse range of sectors, including education, health and welfare to recreation and the arts, utilise the funds to make a positive impact on countless lives.

While we're incredibly proud of our contribution, giving the money away is the relatively easy part. It's the passion, innovation and sheer hard work of so many who make the real magic happen by transforming it into such a vast array of benefits.

Ultimately, the true measure as to the value of our funding is evidenced by what the money tangibly achieves. Here's a snapshot of ILT at work.



Play Pods

A playful initiative is creating lifelong healthy habits for youngsters in our community.

This year we proudly supported Sport Southland's Healthy Families Invercargill team with funding to establish innovative Play Pods. Designed to foster a love of play, the pods feature equipment and advice aimed at igniting children's imagination.

Two Play Pods, which include a range of cultural elements, are now based at the Murihiku Marae, with a further four Pods at ILT Stadium Southland. They're proving a hit with parents and caregivers who value the variety of stimulating resources which encourage families to keep active while enhancing learning opportunities for children.

Sport Southland Chief Executive and Healthy Families Invercargill Chair Brendon McDermott believes they're having a positive impact.

"Play is such a fundamental part of growing up, but it's under threat from a range of factors in today's society," he said. "The

reason these Play Pods have been so successful is because they give just enough support to encourage children to get involved, but they allow kids to experience the best things about play - being creative, being self-driven and, most of all, having fun."

Waihōpai Rūnaka general manager Odele Stehlin said Murihiku Marae was privileged to be the recipient of the fantastic resources. "The Play Pods enhance learning opportunities for our pepi and tamariki at the marae, integrating core Maori values of whanaungatanga, manaakitanga and matauranga through their use," she said. "A key strength of these being placed at Murihiku is their ability to provide a whanau-centered approach to learning and activity, from their use in a variety of forums and events that involve not only pepi and tamariki but wider whanau positive interaction."

Given it's the most impressionable age, investing in the 0-5 age group will have far-reaching benefits with research showing improving motor skills is a key factor in developing better fitness levels later in life. Playing not only provides opportunities to be physically active, it also encourages creativity and innovation, improves social and emotional connection, improves a child's understanding of their relationship with their environment and improves resilience, independence and leadership.

A collaborative approach proved instrumental in making the initiative a reality, with many parties working together to design a model best suited to the community's needs. ILT Stadium Southland general manager Nigel Skelt reckons it's an ideal environment for the Play Pods concept. "You're never too young to experience our stadium and this enables us to connect with and support another sector of our community in a positive way," he said. "In terms of role-modelling, this is the place where you see athletes and that's sure to leave an impression on their young brains and inspire them."

Having fun really is the best way to learn and we're delighted to support another innovative idea which will engage youngsters in our city and ultimately provide a platform for teaching healthy habits. After all, play is the work of childhood.

Southland Piping & Drumming Development Trust

The enthralling sound of pipe bands will reverberate around Invercargill next year.

Testament to the dedicated role the Southland Piping and Drumming Development Trust (SPDDT) has played in reigniting the genre here in the south, the city has been awarded hosting rights for the prestigious 2020 New Zealand Championships.

We've supported this passionate organisation since its inception 12 years ago, including a \$50,700 grant from the ILT Foundation this year to assist with operational costs associated with providing drumming and piping tutorial programmes. "It means we can keep the trust running. Without the ILT, it wouldn't happen," SPDDT chairman Murray Fraser said. "It just keeps us alive."

Talented individuals from a variety of Invercargill schools, organisations and pipe bands in Southland have reaped the rewards of the expertise provided through the trust's initiatives, led by tutors of an international calibre recruited from around the globe. Its instructors also teach the City of Invercargill umbrella of pipe bands, which are widely recognised as some of the best in New Zealand.

Undoubtedly helping to rebuild a cultural part of Invercargill's, and therefore Southland's, heritage, a key component of the trust's long-term strategy is to focus on youth. While pipe bands naturally remain a significant influence, a broader musical outlook has been adopted in order to attract and retain emerging talent – a stance which is proving successful.



David Clark and Alasdair MacKenzie with the Craig Hendry Memorial Shield.

Photo: Petrina Wright

Family ties for the Langlands

The latest addition to our ILT family certainly has special significance to another.

Invercargill's cityscape will have a new landmark following construction of our stylish new inner-city hotel. The fact it will be called the Langlands has been met with joy from descendants of the man himself, William Langlands.

An architect and Justice of the Peace, William Langlands played an important role in our city during its establishment in the mid-1800s and the site of our latest venture has long been referred to as "Langlands block" – hence the reason it emerged overwhelmingly as the most popular choice amongst hundreds of public suggestions.

Nearly 170 years later, his great-great-great grandchildren Alison Langlands-Joyce, Jocelyn Hurring and Vivienne Clarence (pictured) ventured south to visit the city for the first time as a trio to see where the namesake hotel will be built.

After receiving an exclusive peek at the plans, the design concept earned their approval.

Vivienne felt her great-great-grandfather would have been honoured by the recognition and describes him as an entrepreneur who was creative, ambitious and passionate about people.

"He was not afraid to speak his mind and wanted to do well for his family and to his community," she said. It was a family trait.

"Everybody has a community spirit and I believe we have this strong connection with him."

It was Jocelyn who spotted the announcement of the hotel's name when reading a newspaper, prompting an emotional call to her sisters.

Genealogy was a shared family interest, reflected in the plethora of photographs and documents they've collated, along with a comprehensive timeline of all Langlands members.

The Langlands is scheduled for completion in October 2021, which coincides with Vivienne's 65th birthday so a celebration and family reunion could fittingly be one of the first functions hosted.

The development is set to transform the CBD and it feels appropriate such a significant building for Invercargill's future has a nod to our past heritage.



Photo: Southland Express

Our focus is on creating a modern space with contemporary elements and a ground-floor presence to generate wow factor. Design features include eateries and bars connected by a covered laneway, meeting and private dining spaces on the first floor, 4.5-star accommodation and a trendy rooftop function space.

Embarking on this ambitious project has sparked a long-overdue rejuvenation for the inner city and we're excited to see the positive impact it will have as Invercargill continues to grow as a destination.

Reminiscing about The Brown Owl



Marjorie Templeton
(nee McMeeking, Murchland)

As we reflect on 75 years since ILT's inception in 1944, one of our first employees shares fond memories of a time which impacted her life.

After spotting an advert in the local newspaper, a personable 15-year-old Marjorie McMeeking secured her first job as a waitress at one of our inaugural trading establishments, The Brown Owl tearooms, that very year.

"I'm glad I got that job because I don't think any other would be as good as the Brown Owl. It was the only job I ever had. I stayed there until I was 22," Marjorie, now 90, recalled.

An ornate carved wooden owl, now at ILT head office, was an iconic feature of the Esk Street premises.

"It used to sit on the mantelpiece and many times I've dusted that."

Camaraderie has long been a hallmark of the hospitality industry and The Brown Owl was no exception.

"It was a really good place to work. All the other girls were so friendly and we went everywhere together – to the rugby, to the dances every Saturday night – there was always the Brown Owl girls. We were sort of well-known around town," Marjorie said. Turns out they had a rebellious streak.

"The day of Mayor Abraham Wachner's funeral, all of us girls climbed up onto the roof of the building. It was really dilapidated even then.

"There were so many people on the ground that you couldn't see anything of the funeral procession going through the town. It was very high but up we went and watched it all go past."

An unbreakable bond formed which would stand the test of time.

"Right up until about 10 years ago, we used to meet up and have dinner uptown together, so we were friends for life.

Integrating the tearooms with a milk bar and cake shop, The Brown Owl was a trendy haunt in its heyday.

"That's the best part of hospitality – you're never short of a friend. It was a really good life and I loved working there."

"The roast and tripe and onions were both very popular and you got a really beautiful hot dinner with soup, main and pudding for two and tuppence."

One of her earliest memories was the day WW2 ended and Invercargill's streets erupted with immense celebration.

"I was working in the cake shop that day. You had to walk up the street to the bakehouse to get all the stuff to sell in the shop and this day they sent me to get some cakes that were on order," Marjorie said.

"I had one tray in each hand, walked along the street and by the time I got to the shop, I had nothing left. Everybody was in a good mood and just grabbed them and ate them.

"I couldn't do anything because I had both hands full and I kept saying 'oh these are on order' but no-one listened. I wasn't very popular at all with the boss when I got back. We had to go around town trying to buy more cakes to fill the order."

From her home in Clifton, it was a long hike navigating gravel roads on her bicycle to get to work each day – the challenge even greater when often venturing back in the dark with no light.

"I only once got pulled up by the cops for having no light," she said. "It was the corner of Tay and Elles Road, that's where the cop got me. I told him I had to go to Clifton and he said 'well you're going to have a long walk' and I thought 'that will be the day'.

As soon as he got in his car and drove away, I hopped back on my bike."

Her prowess on two wheels was admirable. Every day she would buy an ice cream from the milk bar to take home for her little brother Bob.

"I'd bike with one hand to Clifton. You can imagine on a hot day it was all running down my arm. He was always waiting at the gate for me to come home. He still talks about that."

Etching its name in the history books as the country's first licensed restaurant, The Brown Owl was a radical concept which challenged societal values of the era. For critics, cakes and alcohol on the same table was a step too far.

"We weren't allowed to serve the alcohol. It had to be the men. And they couldn't do cups of tea either. If people asked for a refill of their drink, we had to go and get one of the men to do it."

A barman by the name of Bill Murchland caught Marjorie's eye.

"He came home from the war and got a job there. We started going out and next thing we got married."

The couple had four children, who were aged between 2 and 12 when Bill sadly passed away.

In a twist of fate, Marjorie's daughter-in-law Joy wandered past a Heritage Month display earlier this year featuring photos of employees from The Brown Owl and recognised a familiar face in Bill which in turn led us to Marjorie.

Since closing in 1953, The Brown Owl building has housed an array of businesses. The next transformation will see it demolished to make way for the HWCP development.

"It will be sad to see all of that pulled down. It was such a grand old building in its day."



Brown Owl Café

To the Future



Artists Impression of Don Street Laneway Bar Area, Langlands Hotel

Appreciation

“Successful teamwork is the ability to work together towards a shared vision.

Our ILT team is 700-strong and we know our accomplishments are the result of the combined effort of each individual.

Every member of our Board, executive, management and staff influence our success and we wish to record our sincere thanks for the remarkable contribution they make to both our organisation and the community we serve.”

Alan Dennis

With the demolition phase now complete, construction can begin on the Langlands Hotel, set to rise phoenix-like from the ashes of its predecessors on our inner-city site. It is pleasing to note that this significant development, our largest in over 40 years, remains on time for opening in October 2021.

Last year's record level of redevelopment work has grown further following Board approval of a \$7.5 million capital expenditure and project repairs and maintenance budget for the 2019-2020 financial year – a key investment to achieve our goal of ensuring continued profitability in future years.

- Underlying profit is anticipated to be at a similar level to the previous year.
- The ILT Foundation's net surplus is budgeted to match the past year's result.
- Whilst a range of significant projects are planned, including construction of the Langlands Hotel, the level of financial support provided by ILT to the numerous community organisations we assist is budgeted to remain at comparable levels to the past financial year.



Alan Dennis



Mike Mika



Paddy O'Brien



Sean Bellew



Suzanne Prentice



Angela Newell



Jason McKenzie



Chris Ward

The ILT Board comprises: Alan Dennis (President), Mike Mika (Deputy President), Paddy O'Brien, Sean Bellew, Suzanne Prentice and Angela Newell.

The Trustees of the ILT Foundation are: Alan Dennis (Chairperson), Mike Mika, Paddy O'Brien, Sean Bellew, Suzanne Prentice, Angela Newell, Jason McKenzie and Chris Ward.

\$8.4 MILLION TO THE COMMUNITY

A Capella Singers Inc	2,250
Admin Professionals Celebrations Committee	3,500
Alzheimers Society Southland Inc	2,500
Amputee Society of Otago & Southland Inc	1,000
Appleby Cricket Club	3,500
Arts Murihiku Charitable Trust	12,500
Association of Blind Citizens of NZ - Southland Branch	500
Athletics Southland	30,000
Aurora College	1,000
Badminton Southland	20,000
Big Willy Bob	500
BWR Sports Club	1,100
Blue Light Invercargill Branch Inc	12,557
Bowls Southland	17,000
Cancer Society of NZ - Southland Division Inc	5,000
Chamber Music NZ - Southland Branch	12,000
Chamber of Commerce Southland	9,039
Citizens Advice Bureau	3,000
City of Invercargill Highland Pipe Band	20,000
Clifton Car & Bike Club	1,300
Collegiate Hockey Club	945
Collegiate Rugby Football Club Inc	2,000
Combined Friendship Club of Invercargill	500
Community Care Trust	950
Cowboys Rugby League Club	2,000
Cycling Southland	33,000
Dan Davin Literary Foundation	12,000
Diabetes Southland Inc	1,000
Disc Golf South Inc	3,000
Dodgers Softball Club - Invercargill	500
Dyslexia Support Southland	4,000
Eastern Suburbs Rebels Pool Team	1,000
Environment Southland	870
Foveaux Harmony Chorus Inc	2,000
Foveaux Toastmasters Club	500
Georgetown Bowling Club	800
Glen 560 All Sports Club	2,000
Glen Country Music Club	3,000
Glengarry Kindergarten	1,000
Golf Southland Inc	11,560
Grey Power Southland	10,000
HANZ Southland	7,500
Hearing Association Southland Branch	8,000
Heritage South	1,000
Hockey Southland Inc	20,500
Hospice Southland Charitable Trust	42,000
ILT Trade Scholarships	44,212
Indian Community Southland Inc	2,000
Invercargill Bowling Club	700
Invercargill City Charitable Trust	61,000
Invercargill City Council - 2019 Schools Swimming Programme & Sporting Victory Parade	27,500
Invercargill City Darts Association	500
Invercargill Contract Bridge Club	1,500
Invercargill Filipino Dance Group	1,000
Invercargill Hockey Association	8,000
Invercargill Irish Society	1,000
Invercargill Musical Theatre Inc	20,000
Invercargill Old Boys' Cricket Club	2,350
Invercargill Primary School Educational Initiatives Trust	134,200
Invercargill Public Art Gallery	27,634
Invercargill Repertory Society Inc	12,500

Invercargill Rock 'n' Roll Club	8,695
Invercargill Rugby Football Club	17,000
Invercargill Secondary Schools Network Trust	50,000
Invercargill Sunrise Rotary Club	2,500
Invercargill Tap Dancing Association	6,000
Invercargill Toy & Puzzle Library	846
Invercargill Truck Show & Parade	5,000
Invercargill Volunteer Fire Brigade	500
James Hargest College	8,000
Jubilee Budget Advisory Service Ltd	5,000
Koha Kai Charitable Trust	14,304
Koru Care Southland Charitable Trust	1,000
LUG South	2,500
Marist Brothers Old Boys' Rugby Football Club	17,500
Marist Cricket Club	2,000
Menz Shed Invercargill Inc	2,000
Metropolitan Cricket Club	2,000
Mimicry Tech	30,000
Murihiku Maori & Pasifika Cultural Trust	25,209
Murihiku Swimming Club Inc	1,000
NABBA Southland	600
National Council of Women Inc	1,000
National Heart Foundation of NZ - Southland Branch	5,500
Netball South Zone Inc	255,720
Newfield Dart Club	1,000
Nga Kete Matauranga Pounamu Charitable Trust	6,000
NZ Law Society - Southland Branch	1,500
Old Boys' Association Football Club	7,000
Onslow Indoor Bowling Club	600
Order of St John - Invercargill Area	1,600
Out of School Music Classes	2,500
Senior Citizens Christmas Dinner	32,254
PACIFICA Invercargill Branch Womens Council	1,000
Phoenix Synchro (Southland)	15,000
Pirates Old Boys' Rugby Club	3,000
Presbyterian Support Services	25,000
Queens Park Golf Club Inc	4,200
Racing Southland	500
Rape & Abuse Support Centre Southland Inc	5,000
Richmond Rangers Leisure Marching Team	1,117
Road Safety Education	2,000
Rotary Club of Invercargill	1,000
Rotary Club of Invercargill East	600
Royal Guards Leisure Marching Team	1,200
Royal NZ Foundation for the Blind	1,000
Rugby Southland	405,000
Saints All Male Choir	2,000
Shakespeare in the Park Charitable Trust	4,000
South Centre Anglican Care Trust Southland	17,500
South Island Dairy Event	5,000
Southern Adult Literacy Inc	1,500
Southern District Health Board	3,500
Southern Film Makers Trust	15,745
Southern Institute of Technology	2,000
Southern Stars Blue Jay	1,000
Southland A & P Association	1,000
Southland Art Society Inc	30,000
Southland Basketball Association	161,500
Southland Boxing Association Inc	4,970
Southland Boys' High School	4,000
Southland Chevrolet Club	2,000
Southland Christmas Parade Charitable Trust	1,500

Southland Competitions Society Inc	4,450
Southland Cricket Association	70,000
Southland Deer Farmers Association	3,000
Southland Disability Enterprises Inc	5,191
Southland Dog Training Club	1,000
Southland Football Inc	48,500
Southland Girls' High School	10,500
Southland Indoor Bowls Centre Inc	5,130
Southland Indoor Leisure Centre Charitable Trust	400,000
Southland Justices of the Peace	500
Southland Master Athletics	2,000
Southland Mathematical Association Inc	1,000
Southland Musicians Club	5,000
Southland Rowing Association Inc	3,495
Southland Secondary Schools Cultural Scholarship	4,500
Southland Secondary Schools Principals Association	17,500
Southland Secondary Schools Sport	13,000
Southland Softball Association	165,000
Southland Table Tennis Association Inc	6,400
Southland Teachers & Judges Association	500
Southland Tennis Association Inc	20,000
Southland Triathlon & Multisport Club	9,500
Southland Youth One Stop Shop Trust	10,000
Special Olympics Southland	1,471
SPELD Southland	1,011
Sport Southland	57,500
Squash City Invercargill Inc	5,000
Squash Southland	20,000
St Andrew's Indoor Bowling Club	500
St Mary's Netball Club	5,107
St Patrick's Primary School	1,200
Stadium Southland Ltd	20,000
Strings of Southland Charitable Trust	2,200
Swim Southland	19,000
Te Rangī Bowling Club	1,270
Te Waipounamu Maori Netball Inc	4,000
Te Wharekura O Arowhenua	4,000
Tertiary Education Scholarships	314,205
Tigers Sports Club NZ	977
Touch Southland	10,000
Venture Southland	146,700
Venture Southland - Promotion Fund	8,217
Verdon College	1,000
Volleyball Southland Inc	10,000
Waihopai Bowling Club Inc	2,000
Waikiki Bowling Club	600
Waikiki Challengers	2,000
Waikiki Rugby Club	2,000
Waverley Bowling Club	1,800
Youth Development Southland Regional Trust	3,000
Small grants under \$500	15,975
Grants Refunded - not required	-31,170

Total

\$3,348,856

ILT For Our Community

Alzheimers Society Southland Inc	10,000
Aqua Health Inc	2,100
Arthritis New Zealand - Southland	5,280
Arts Murihiku Charitable Trust	22,500
Ascot Community School - 2019 ICT Facilitator, Professional Development & Teaching Programme (on behalf of all Invercargill Primary Schools)	99,072
Ascot Park Consortium Inc	5,000
Athletics Southland	179,000
Badminton Southland	60,000
Badminton Southland - Scholarship	1,200
Barnardos NZ - Invercargill Branch	29,000
Blue Jay Marching Club	5,500
Blue Light Ventures Inc	1,995
Blues Indoor Bowling Club	400
Bluff Oyster & Food Festival	5,000
Bluff Rugby Club	2,000
Bluff Yacht Club	5,500
Bowls Southland	45,000
Bowls Southland - Scholarship	700
Bowls Southland Umpires' Association	200
Cancer Society of NZ - Southland Division Inc	10,000
CanTeen Southland	6,000
CCS Disability Action Southland	12,000
Chamber of Commerce Southland	1,500
Child Matters	2,000
City of Invercargill Highland Pipe Band	45,000
Conductive Education Southern Charitable Trust	12,000
Connected Media Charitable Trust	1,000
CS Arts Charitable Trust	5,000
Cycling Southland	158,500
Cycling Southland - 4 Scholarships	3,300
Dance Opportunities Inc - Scholarship	1,500
Deaf Lawn Bowls NZ - Southland Branch Scholarship	500
Deep Cove Outdoor Education Trust	3,991
Demons Softball Club	4,500
Diabetes Southland Inc	7,000
Disabilities Resource Centre Southland Charitable Trust	12,500
Disc Golf South Inc	2,743
Dodgers Softball Club - Invercargill	5,000
Dyslexia Support Southland	7,000
Epilepsy Association of NZ - Southland Branch	7,500
Eventing Southland	2,000
Foveaux Harmony Chorus Inc	1,100
Georgetown Bowling Club	750
Georgetown Indoor Bowls Club	500
Girls' Brigade NZ - Southland Area	6,105
Glengarry Community Action Group	2,342
Glengarry Kindergarten	6,000
Golf Southland Inc	25,000
Grasmere Indoor Bowls Club	350
Greenacres Country Club Inc	4,200
Greenlight Innovations Ltd	500
Harvestfield Christian Centre	5,000
Head Injury Society of Southland Inc	8,000
HETTANZ Southland	600
Hockey Southland Inc	75,000
Hospice Southland Charitable Trust	35,000
Indian Community Southland Inc	2,500
Invercargill Cadet Unit	4,000
Invercargill Central Friendship Club	400
Invercargill Citizens Bowling Club	4,500
Invercargill City Charitable Trust - 2019 Southland Busters' Festival	11,000
Invercargill City Council - 2019 Schools Swimming Programme	126,929
Invercargill City Libraries	2,500
Invercargill Contract Bridge Club	5,000
Invercargill Dance Club Charitable Trust	1,000
Invercargill Golf Club Inc	2,700
Invercargill Gymnastic Club Inc	2,589
Invercargill Gymnastic Club Inc - Scholarship	1,000
Invercargill Harness Racing Club Inc	10,000
Invercargill Hockey Association - Scholarship	1,200
Invercargill Indoor Bowls Sub Centre	1,250
Invercargill Kendo Club - Scholarship	1,000
Invercargill Kennington Pony Club	2,000
Invercargill Kiribati Community & Youth Group	380
Invercargill Musical Theatre Inc	30,000
Invercargill Netball Centre	50,000
Invercargill Primary School Educational Initiatives Trust - enrich@ILT	361,902
Invercargill Repertory Society Inc	10,000
Invercargill Rock 'n' Roll Club	6,000
Invercargill Rock 'n' Roll Club - 4 Scholarships	2,800
Invercargill Rowing Club Inc	10,000
Invercargill Secondary Schools' Network Trust	100,000

Invercargill Secondary Schools' Network Trust - Tertiary Scholarships	74,266
Invercargill Sejong Taekwondo Club Inc	6,000
Invercargill Toy & Puzzle Library	2,500
James Hargest College - Scholarship	1,000
Jellicoe Sea Scouts	20,000
Jet Boating NZ Inc - Southland Branch	1,000
Jubilee Budget Advisory Service Ltd	20,000
Kew Bowling Club Inc	3,400
Koha Kai Charitable Trust	15,000
Loss and Grief Support Trust Southland	20,000
Love Local Charitable Trust	4,000
LUG South	2,700
Menz Shed Invercargill Inc	8,000
Murihiku Maori & Pasifika Cultural Trust	40,000
Myross Bush Netball Club	1,400
Myross Bush School	1,144
National Science Technology Roadshow Trust	2,584
Netball South Zone Inc	150,000
NZ Council of Victim Support Groups Inc	3,923
NZ Family and Fostercare Federation Inc	5,000
Olympic Weightlifting NZ - Scholarship	1,200
Orca Swimming Club Inc	2,917
Oreti Swimming Club	1,259
Out of School Music Classes	10,000
Panthers Softball Club	6,000
Phoenix Synchro (Southland)	30,000
Phoenix Synchro (Southland) - 7 Scholarships	7,400
Pirates Old Boys' Rugby Club	15,000
Poppycock Trust	46,800
Pregnancy Counselling Services	800
Presbyterian Support Services - Family Works: Children's Day	117,000
Queens Park Association Football Club	10,000
Queens Park Ladies Golf Club	1,200
Racing Southland	2,000
Rape & Abuse Support Centre Southland Inc	15,000
Red Leap Theatre Charitable Trust	1,400
Ronald McDonald House	2,500
Royal NZ Foundation for the Blind	2,500
Rugby Southland	340,000
Sacred Heart School	2,500
Salford School	2,500
Scout Association of New Zealand - Southland Zone	3,500
Shakespeare in the Park Charitable Trust	9,400
South City Community Choir	1,000
Southend United (2010) AFC Inc	4,000
Southern District Health Board - Incubator Programme	5,000
Southern Hearing Charitable Trust	2,500
Southern Institute of Technology - 2018 Trade Scholarships	9,000
Southern Miniature Horse Club 1994 Inc	500
Southern Snooker & Billiards Association	3,250
Southern Sou'NZ Inc	1,375
Southern Strength Powerlifting Club	6,124
Southland A & P Association	4,000
Southland ACC Advocacy Trust	5,000
Southland Archery Club - 2 Scholarships	1,700
Southland Art Society Inc	6,800
Southland Asthma Society	12,000
Southland Basketball Association	92,000
Southland Beneficiaries and Community Rights	25,000
Southland Boxing Association (Inc)	3,000
Southland Canoe Club	3,400
Southland Canoe Club - Scholarship	1,200
Southland Chevrolet Club	2,053
Southland Christmas Parade Charitable Trust	11,000
Southland Community Nursery Conservation Trust	5,000
Southland Competitions Society Inc	3,500
Southland Cricket Association	145,000
Southland Darts Association	1,600
Southland Darts Association - 3 Scholarships	2,100
Southland Disability Enterprises Inc	50,000
Southland District Rugby Football League Inc	45,000
Southland Education	15,000
Southland Embroiderers Guild - 3 Scholarships	1,500
Southland Filipino Society	1,000
Southland Foodbank Charitable Trust	20,000
Southland Football Inc	108,500
Southland Girls' High School	8,632
Southland Indoor Bowls Centre Inc	172,000
Southland Indoor Bowls Centre Inc - 2 Scholarships	2,000
Southland Indoor Bowls Umpires' Association	500
Southland Indoor Leisure Centre Charitable Trust - ILT Stadium Southland	400,000
Southland Kennel Association	2,000
Southland Kidney Society	5,000

Southland Life Education Community Trust	5,000
Southland Mangaia Club Inc	5,000
Southland Masters' Badminton Club	2,000
Southland Mature Employment Services	5,000
Southland Men's Netball Team - 3 Scholarships	2,100
Southland Motorcycle Club Inc - Burt Munro Challenge; Southland Motocross Champs	46,760
Southland Motorcycle Club Inc - Scholarship	700
Southland Mountain Bike Club - Scholarship	1,200
Southland Multicultural Council Inc	15,000
Southland Multiple Sclerosis Society Inc	17,500
Southland Musicians' Club	12,500
Southland Piping & Drumming Development Trust	50,700
Southland Power Boat Club	4,500
Southland Racing Club	10,000
Southland Riding for the Disabled	15,000
Southland Rodeo Association Inc	5,500
Southland Rowing Association Inc	8,500
Southland Science & Technology Fair	1,500
Southland Secondary Schools Principals' Association	4,000
Southland Secondary Schools' Sport	12,000
Southland Social Sciences Fair	1,500
Southland Society of Model Engineers Inc	2,000
Southland Softball Association	40,000
Southland Sports Car Club	40,000
Southland Stock Car Drivers' Association	5,500
Southland Stroke Club	5,000
Southland Table Tennis Association Inc	57,000
Southland Tennis Association Inc	55,000
Southland Triathlon & Multisport Club	11,000
Southland Triathlon & Multisport Club - 2 Scholarships	1,400
Southland Water Polo	2,000
Southland Welsh Pony & Cob Club	447
Southland Youth One Stop Shop Trust	29,350
SPCA Invercargill Centre RNZSPCA Inc	25,217
Special Olympics Southland	4,000
SPELD Southland	3,000
Sport Southland	221,849
Squash City Invercargill Inc	10,000
Squash Southland	45,000
St Johns Girls' School	2,500
Star Rugby Football Club	20,000
Strings of Southland Charitable Trust	3,900
Swim Southland	70,000
Talent Development Southland Charitable Trust	56,000
Talent Development Southland Charitable Trust - Scholarships	700
Te Waipounamu Maori Netball Inc	4,000
The Stroke Foundation of NZ Ltd	4,830
Thistle AFC Inc	3,000
Three Makarewa Bees	250
Tisbury Primary School	10,000
TOA Fighting Systems Southland Inc - 5 Scholarships	6,000
Touch Southland	40,000
Touch Southland - 3 Scholarships	2,400
Venture Southland - The Dust Palace / Arts Festival 2019 / Kidzone 2019	60,300
Volleyball Southland Inc	35,000
Volleyball Southland Inc - Scholarship	1,000
Waihopa Association Football Club	5,000
Waihopa Bowling Club Inc	1,773
Waihopa City Lions	5,000
Waikiwi Bowling Club	482
Waikiwi Highland Piping and Dancing Society	2,000
Waikiwi Rugby Club	15,000
Waverley Park School	2,266
Western FC	1,100
Windsor North School	2,224
YMCA of Invercargill Charitable Trust Southland	32,500
Young Spirit Indoor Bowls Club	200
Youth Development Southland Regional Trust - 2019 'Kiwi Can' & Career Navigator Programmes	25,000
Youthline Southland Inc	5,000
Grants Refunded not required	-62,425

Total

\$5,050,828

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